

TLMI ILLUMINATOR



MAY/JUNE 2007

A NEWSLETTER FOR MEMBERS OF THE TAG AND LABEL MANUFACTURERS INSTITUTE, INC.



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- Brand Protection
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- Low Cost Digital
- Packaging Technology Trends
- Printed Electronics & RFID

Dear Fellow Members,

We may be fast approaching the slowing pace of summer; however



TLMI seems to be moving forward each quarter at new speeds. At the recent Board of Directors Meeting the association's

mission statement was redefined as the following: *TLMI is a member-driven association strongly committed to providing business solutions that enhance the prosperity of its members and the narrow web tag, label and packaging industries.*

To reinforce the association's commitment to providing tangible business solutions to its members, we recently rolled out the TLMI Shipping Program. TLMI has partnered with some of the shipping industry's most prominent couriers to develop a cost-savings initiative for converter and supplier members. You'll find further details about the program in addition to enrollment information on page 3 of this issue of the *Illuminator*.

Another recent announcement is the Safety Guard Competition developed and overseen by the TLMI Safety and Health Committee. The program's objective is to improve press guards on both new and retrofit-able narrow web presses and will engage TLMI members in the design, fabrication, testing and analysis of a new optimized press guard prototype. You can read more about the Safety Guard Design Competition on page 4 of this *Illuminator*.

To further strengthen the association's digital presence, we'd like to extend a warm

The Chairman's Report

welcome to David Walsh of LPC, Inc. David will oversee multi-media responsibilities on behalf of TLMI and will be developing a host of web-related member benefits and initiatives including pod casts, webinars, and the new Members-Only section of the TLMI website.

TLMI members can find a whole new range of information on the website, including details about upcoming meetings and events, TLMI committee information, and how to participate in the association's comprehensive benchmarking and wage & labor reports.

I want to also applaud the efforts of our Scholarship Committee. The committee has formally set the goal of reaching a \$1 million

endowment by the end of 2007 with a two-for-one match program and they're moving closer and closer to this impressive feat. For every dollar members donate to the fund, TLMI will donate two so please help us reach our \$1 million goal.

Lastly, don't forget to register for the upcoming TLMI Technical Conference – *Tech 007: For Your Eyes Only*. Our conferences have reached standing room-only capacity in the past, so be sure to get your registration forms in to headquarters. For more information about the event, including detailed description of each presentation, go to www.tlmi.com.

Wishing us all a prosperous second half of 2007,

John Hickey
TLMI Chairman
CEO, Smyth Companies, Inc.
June 2007

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 CEO
 Smyth Companies, Inc.

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 (2005-2008)
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Gary Smith
 (2006-2009)
 VP Sales
 RotoMetrics

Elisha Tropper
 (2004-2007)

Randy Wise
 (2006-2009)
 President
 Century Label, Inc.

Tony Macleod
 Legal Counsel

TLMI Shipping Program Adds More Real Benefits to Members

The Board of Directors is pleased to announce a new benefit initiative to our membership: **The TLMI Shipping Program**. Through 1-800-MEMBERS, TLMI members can receive discounts to lower shipping expenses with some of the most prominent carriers in the industry. The program includes:

- Guaranteed next day delivery
- Reliable ground delivery
- International express services
- Less-than-truckload freight
- Domestic and international air freight

Through a unique partnership, TLMI has made it easy for members to save on an array of shipping services. We've teamed up with some of the leading transportation providers in the industry whether you ship envelopes, packages and/or heavy freight. Carrier participants include Yellow Transportation, Roadway Express, UPS Supply Chain Solutions, DHL, USF and New Penn and discounts to members include:

- Save at least 52% with Yellow and Roadway on North American LTL freight
- Save 20% on international air freight and 45% on heavy North American air freight with UPS Supply Chain Solutions
- Save up to 25% with DHL on express air, ground, and international services
- Save at least 52% with USF and New Penn on regional, next day less than truckload freight services throughout the U.S. and parts of Canada regional next day less than truckload

TLMI has introduced this new benefit in hopes of offering real cost savings to our membership. It doesn't cost anything to do a comparison with what members are currently paying in shipping costs, and TLMI urges members to contact the program's shipping benefit consultants at **1-800-MEMBERS (636-2377) ext. 303**. For more information about the TLMI Shipping Program, please visit <http://www.1800members.com/tlmi>.

TLMI Scholars speak....

Letters home are always welcome and here are two just received from recent beneficiaries of the TLMI Scholarship Fund.

Dear Karen, (Planz)

I just wanted to let you know that I have found a job in the narrow web label industry. I have accepted a position at Prime Package and Label in St. Louis. I will be working in the Research and Development role for the company. I can say I head up the department but I am the only one in the department. This position was created when the owner read my resume, while they were looking for a CSR.

I would like to say again that I greatly appreciated the support of the tag and label scholarship while I was going to school. I don't believe this company is a member of the TLMI, but that may change

Thanks again,
John Hemphill
Central Missouri State University

Dear Mr. McDowell, (Dave McDowell, McDowell Label & Screen Printing)

I just wanted to send along my thanks for the generous scholarship TLMI provided me during my final two years of school at Western Michigan University. After four eventful years, I graduated Summa Cum Laude with a 3.99 cumulative GPA and my BS in Imaging at the end of last month. My final semester was great and I earned a 4.0 GPA in five different courses while staying very busy with interviews and other job searching activities.

I'm proud to announce that I will be starting my career with the Eastman Kodak Company in Dayton, Ohio sometime in mid-June. For them, I will be working as an Imaging Scientist doing research and development tasks for new digital printing press technologies.

Certainly it is a very exciting time for me and I am really looking forward to starting and growing my career with Kodak. Who knew I'd go from interviewing with you in Plano while

interning for Vertis two summers ago to here so soon?

I appreciate the opportunity that I received to earn my college education while being freed from much of the financial burden one often encounters. There is no doubt in my mind I was so successful in college due at least in part to the extra time I had to devote to my education. Again, my most sincere thanks go out to you and everyone else at TLMI who have provided me assistance - both monetary and otherwise - during my time in college.

Thank you and take care,
Steve DiLullo
Western Michigan University

For more information about TLMI's Scholarship Fund visit the website at www.tlmi.com.



TLMI Safety & Health Committee Announces Safety Guard Design Competition

The TLMI Health and Safety Committee has worked for several years to develop appropriate initiatives to improve guard safety for older narrow web flexo presses. The subcommittee requested and received TLMI Board sanction to hold a design competition for guard safety. The objective of the competition is to improve safety by asking all narrow web owners and their operators for ideas that are practical and economically sensible.

The competition will be introduced at the TLMI Technical Conference in Chicago this September. Handouts describing the contest and associated rules, deadlines and sponsors will be distributed at the Technical Conference in addition to a presentation outlining the competition and its purpose.

Cash awards will be provided to the winners, the amount of which will be announced at the Technical Conference. Every suggestion and/or entry, within reason, will receive some form of recognition and all contributors will be acknowledged for their time and efforts. Members will be updated as to the competition's progress at TLMI's Annual Meeting in Hawaii in October.

TLMI Safety Contest Disclaimer:

TLMI is sponsoring this safety contest for the purpose of soliciting ideas and proposals to retrofit existing press machines with safety guards. It is intended that such ideas and proposals can be considered for possible use by all converters and therefore all ideas and proposals submitted should be considered to be in the public domain. The submission of an idea or proposal shall be considered a waiver of any proprietary rights the contestant may have with respect to such idea or proposal and a representation that the contestant does not intend to seek any patent or other intellectual property protection for such idea or proposal.

TLMI further states that, as the purpose of the safety contest is to solicit ideas and proposals for consideration by converter industry members and as various converters may face different circumstances and equipment issues, that TLMI does not make any representations or warranties regarding any idea or proposal that may be submitted in this contest, nor does TLMI approve any particular idea or proposal, including whatever idea or proposal may be selected as the winner of the safety contest, as being an appropriate method to achieve safety, prevent injury or satisfy government regulations or as being suitable for use on any particular press. It should be understood that the selection of a winner in this contest only indicates that the winner was judged to be the best idea or proposal submitted in this contest. Any decision by any individual converter or manufacturer to implement or employ any idea or proposal submitted in this contest, including that idea or proposal which may be selected as the winner, will be made solely in the discretion of such converter or manufacturer.

The following lists test criteria for guard design and utilization:

- Guarding design to prevent injury from narrow web Flexographic presses in running nip/point of operation hazard
- Identify style and model of press
- Provide a brief description of guarding function (for example, in running nip point of operation for print stations and/or die stations)
- Written description of how operators are able to interact such as plate wipes, ability to see work in process, or make adjustments
- Must provide detailed drawings with accurate measurements - including how to affix to equipment
- Format of drawing - CAD preferred, but will accept any format that meets submission requirements
- Shall include materials of construction
- Photos and or video may also be provided in addition to the other requirements if already fabricated (optional)
- Additional information must be provided for submissions not solely mechanical to allow for fabrication - such as interlock or light curtain specifications

Membership

The following companies have been approved for membership in TLMI:

Converter

Continental Datalabel

1855 Fox Lane
Elgin, IL 60123
Phone: 800-947-8000
Fax: 847-717-1201
Website: www.compulabel.com
Primary Contact: **John Kassal** – Director
Email: john.kassal@datalabel.com

Description: Products include: CD labels, dvd labels, post cards, mailing labels, thermal labels and cards and pinfeed labels are just few.

Suppliers

Delta Industrial Services

11501 Eagle Street N.W.
Minneapolis, MN 55448
Phone: 763-755-7744
Fax: 763-755-7799
Toll Free: 800-279-3358
Website: www.deltaind.com
Primary Contact: **Jennifer Bengry** – Marketing Coordinator
Email: jbengry@deltaind.com

Description: Offers 20 years of mechanical, electrical and software engineering experience in designing and building specialty converting and packaging equipment. The majority of Delta's machines are custom designed using Delta Mod-Tech® modules. These building blocks include: die stations, unwind/rewinds, power nips, printers, conveyors, idler rollers.

FUJIFILM Graphic Systems USA

850 Central Avenue
Hanover Park, IL 60133
Phone: 630-259-7200
Fax: 630-259-7898
Website: www.fujifilmgs.com
Primary Contact: **Riley Whitman** – VP Technical Sales
Email: rwhitman@fujifilmgs.com

Description: Sensitized plates, films, chemicals and proofing.



Stora Enso launches new liner

Stora Enso Speciality Papers has launched a new grade of *LumiSil LO* as a direct competitive replacement for glassine release liner paper. This new *LumiSil LO* grade, offered at a 58 gsm basis weight and a 53 micron caliper, is designed for label converters in Latin America, Europe and Asia that use glassine to make die-cut, pressure-sensitive roll labels with paper and film face stocks.



LumiSil LO features a smooth, glossy surface for uniform silicone coverage and excellent continuity at lower silicone coat weights. Engineered for silicone holdout, *LumiSil LO* is compatible with solvent, solventless, radiation-cured or emulsion silicone coatings.

“The introduction of 58 gsm *LumiSil LO* represents a new standard for release liner paper innovation, performance and value,” said Ed Buehler, vice president of technical papers. “Pressure-sensitive label converters around the world now have available an excellent alternative to glassine liner.”

www.storaenso.com

CRC reports agreement

CRC Information Systems, Inc. (CRC) has announced that Dryden, Ontario-based Alex Wilson Coldstream Ltd. has signed an agreement to implement *THE System* - the company's business management software for the graphic arts industry.

Alex Wilson Coldstream Ltd. will implement a fully integrated software solution from CRC including the *Commercial Estimating, Raw Material Inventory, Job Costing, Automatic Data Collection, and Sales Analysis* modules. In addition, they will implement *THE System's* core financial accounting package.

With a total manufacturing space of 63,000 square feet, Alex Wilson Coldstream Ltd. is capable of producing numerous items such as coloring books, tags, labels, brochures, business cards, and calendars.

New partners for Tailored

Three coating material suppliers—Acucote, Technicote, and Spinnaker Coatings—have partnered with Tailored Solutions to interface with Label Traxx, the popular print business management system for flexographic label printers and converters. Customers of these suppliers can connect securely and reliably through their Label Traxx software to place orders. In partnering with Tailored Solutions, Acucote, Technicote, and Spinnaker Coatings join roll stock vendors Fasson, Green Bay Packaging, MACtac, and UPM Raflatac, all of which permit ordering via Label Traxx. In addition to entering orders quickly and reliably, Label Traxx users can check shipment status, manage inventory, and automatically receive order details from the vendors.

Since its introduction by Tailored Solutions in 2006, the ability to automatically enter and monitor consumable supply orders has proven to be one of the most popular features of Label Traxx software.

www.tailored.com

SATO integrates BizTalk

SATO, a pioneer in the Automatic Identification and Data Collection (AIDC) industry and a leader in barcode printing, labeling, and EPC/RFID solutions, announced that it is working with Microsoft Corp. to integrate the capabilities of Microsoft BizTalk RFID with SATO's industry-leading RFID solution development experience.

Manufacturing and retail supply chain end users increasingly rely on RFID technology for end-to-end visibility. SATO RFID printers and devices, consumables and software can now use the power of BizTalk RFID to enable customers to identify products and materials in real-time, and track and trace them throughout their lifecycle and throughout the supply chain.

Supply chain systems today do not collect and keep track of information critical to managing products and materials flow and keeping operations efficient and profitable. There are obstacles that prevent end users from benefiting from a fully realized supply chain RFID-enabled solution such as a lack of standards, differing access protocols and limited integration with the third-party or legacy systems.

SATO-developed RFID Device Provider software works with BizTalk Server 2006 R2 to provide a uniform way to

remotely connect, communicate and manage the SATO CL408e RFID printer on the Windows platform. The Device Service Provider makes use of the abstract classes in the Microsoft BizTalk RFID platform to easily find, configure and connect SATO printers.

"SATO has field-proven experience in complex, ground-breaking RFID deployments. METRO Group is the world's fourth largest retailer and the first retailer to use RFID technology in its supply chain since November 2004. More than 70% of its major suppliers are now able to deliver their product pallets tagged with SATO RFID solutions and thus meet the Group's compliance requirements," said Brian Lang, Senior Manager of SATO International and head of the Solutions Sales & Marketing team. He commented, "Microsoft has created scalable, flexible RFID solutions aligned with our business approach of seamless integration on any scale. We work with application developers and systems integrators to offer solutions that tightly and seamlessly integrate with various business information systems."

"BizTalk RFID has all the tools developers need to build successful plug-and-play vertical applications," said Steve Sloan, senior product manager in the Connected Systems Division at Microsoft. "SATO products are built on BizTalk RFID to optimize customers' business processes for end-to-end supply chain management."

www.satoworldwide.com

Website update at 3 Sigma

3 Sigma is pleased to announce the release of an improved website. Some of the new features include expanded information regarding product lines and capabilities, on-line request feature for literature and information on career opportunities. In addition, there is a real-time interaction feature allowing for immediate feedback on questions and inquiries.



According to Marketing Manager, Terry Cudney, "3 Sigma has always strived to provide feedback, information and custom specialty products more rapidly than our competition. We recognize that our customers are continually facing pressures to reduce their lead time and improve response to end-users. These improvements are intended to support that goal. We will be adding additional features over the next few months to further improve value and usefulness for our website visitors."

www.3sigma.cc

NEWS?



Boise unveils release liners

Boise Paper announced today the launch of Boise AvantEdge™ Release Liners, a ground-breaking family of direct silicone-coatable release liners designed to provide customers with more flexibility than ever before. The AvantEdge family utilizes Boise's proprietary Adaptive Coating & Calendering (ACC) technology, combining the best of Glassine, Super Calendered Kraft (SCK) and Clay Coated Kraft (CCK) properties to produce high-quality, consistent release liners that further solidify Boise Paper as an industry leader and innovator in the pressure sensitive industry.

With the added flexibility provided by Boise's AvantEdge Release Liners, the pressure-sensitive market is no longer constrained by the limitations of legacy technologies. Now customers are able to leverage a single core technology that can be geared to meet their specific needs across Label, Graphics and Tapes and Industrial applications. These new capabilities will be available thanks to the expansion project currently underway at Boise's Wallula, Washington facility. The project is expected to be completed in June, 2007.

"Boise's AvantEdge Release family of products, enabled by ACC technology, leverages over 30 years of established trust as the industry standard in several release liner categories," said Daniel Brown, director of marketing and strategic planning for Boise's Label, Release & Specialty Papers business. "We are broadening our leadership into other end use segments such as auto applying labels. Boise has now achieved over 900 billion square inches of proven results for these applications. Our technology expands the set of options by changing the established paradigms that have constrained various end use applications to SCK and Glassine."

www.boisepaper.com

Harper's anilox care magnet

Global anilox supplier Harper Corporation of America is pleased to offer the flexo industry an anilox care magnet at no cost.

Anilox rolls are a critical investment. The quality of the care and maintenance a roll receives directly impacts print quality and printer costs.

Harper's new magnet offers care advice in basic terms for unpacking, handling, cleaning, and other care issues. Easily visible, this valuable pressroom tool adheres to and can be removed from any metal surface, including press side frames, tool boxes, and file cabinets.

To obtain an anilox care and maintenance magnet, please contact customer@harperimage.com or call 800-438-3111 or 704-588-3371. www.harperimage.com

1st American EVP for Toray

Toray Plastics America, Inc., has announced the appointment of Richard Schloesser as Executive Vice President. Schloesser, a 17-year veteran with Toray Plastics (America), Inc., is the first American in the Japanese company's history to be appointed to that position. In his new role, and as part of Toray Industries' new Localization Program, a global growth strategy that calls for locally based management, Schloesser will provide unified American leadership to Toray Plastics (America), Inc., which includes the Torayfan® Division (polypropylene) and Lumirror® Division (polyester), and to the Virginia based Toray Plastics (America) PEF Division (olefin foams).

Schloesser has served as Senior Vice President and General Manager of the Torayfan Division since 2002. He began his tenure with Toray Plastics (America), Inc. in 1990 as a Sales and Marketing Manager of that division and eventually held positions as Vice President of Sales and Marketing and Senior Vice President of Sales and Marketing. Prior to joining Toray

Plastics (America), Inc., Schloesser was with Exxon Mobil, including 13 years with the company's oil business and 10 years with the films division.

"We are honored by Rick Schloesser's dedication, enthusiastic leadership, extraordinary expertise, and the countless contributions he has made to the company and are very pleased to announce this well-deserved, historic appointment," says Kojiro Maeda, President, Toray Plastics (America), Inc. "Rick has consistently driven profitability and production efficiency and we are fortunate to have him guiding Toray Plastics (America), Inc. and Toray Plastics (America) PEF Division as we embark on this new journey."

Change of Presidents at XSYS

After eight years as President & General Manager of the narrow web leading company, XSYS Print Solutions, Ewald Draaijer has decided to leave the company to pursue other activities. During his tenure, Ewald has led the division's expansion into new markets strong organic growth, a couple of JV's and an acquisition. He has been instrumental to create a global presence and to build XSYS Print Solutions into the market leader it has become.

"It has been a fantastic time, but it is time for me to pursue other activities" says Ewald Draaijer, "I'm most proud of the team of entrepreneurial and innovative people I've had the benefit of being part of. We have created a truly global team which provides unequalled local technical support that constantly drives the business by providing immediate answers to our customer's problems.

Ewald will be succeeded as XSYS president by Russell Joyce, who is currently VP Narrow Web and general manager for Europe, Middle East, Africa and South America. Russell began in the ink industry in 1991 in England. He joined the ANI narrow web group in 1997 and has held both technical and market development roles since.

www.xsys-printsolutions.com

Mark Andy welcomes Lambright

Press manufacturer Mark Andy welcomed Export-Import Bank Chairman and President, James H. Lambright to its headquarters recently in St. Louis. The event celebrated Missouri manufacturers like Mark Andy who are benefiting financially from exporting overseas and how the Export-Import Bank (Ex-Im) is playing a leading role.

Mark Andy, Inc. CEO, Paul Brauss gave a presentation about the company, growing trends and challenges within the industry and the new technologies of flexo press manufacturers. As the sole U.S.-owned narrow web converting equipment manufacturer, Mark Andy attributes its success overseas to working closely with Ex-Im Bank over the years in offering creative financing solutions. For more than 20 of its 60 years in business, Mark Andy has been exporting quality narrow web converting equipment to many regions around the globe which has resulted in more than 65% of total revenues coming from outside the United States. "The growth in Mark Andy's global export business is both exciting and challenging, but a challenge we embrace. By building strong relationships with partners like Ex-Im Bank, Mark Andy can provide solid financial support to converters all over the world, and deliver innovative and technological advances that will help sustain the narrow and mid-web converting industry," said Brauss.

Ex-Im Bank is the U.S. government's official export credit agency, created independently to assist companies in financing exports of U.S. goods and services around the globe. Lambright, was appointed by President Bush to serve as chairman of the board through his term ending January 20, 2009. Lambright discussed the role of Ex-Im Bank and recounted the various types of financial assistance available to companies. "Mark Andy is a user of Ex-Im's medium-term insurance, which has supported numerous transactions in emerging economies like India, Turkey, Peru, Paraguay and Brazil".

www.markandy.com

IIMAK expands offerings

IIMAK has announced expansion in its thermal transfer ribbon color offerings. Customers can now choose from more than 25 new specialty colors in addition to the wide range of colors currently provided.

These new colors are available in Wax Resin, Resin and Near Edge formulations and are designed for use in both flathead and near edge printers with single or multi-heads. Color thermal transfer ribbons can provide quick visual recognition for coding, stocking, tracking and retrieving merchandise. Applications include color coding, inventory tracking, short run prime labeling, item matching, promotions and on-line flexible packaging. They can provide various levels of durability depending on the customer's particular need.

www.iimak.com

Kodak adds digital flexo plates

Kodak is expanding its package printing solutions portfolio to include digital flexographic plates, giving customers access to a full line of integrated prepress solutions from a single provider that includes workflow, proofing, digital plate imaging and printing plates.

In an agreement announced at the FFTA Info FLEX Show in Montreal, Canada, Kodak will offer MacDermid Printing Solutions' Digital MUST, Digital RAVE and Digital EPIC printing plates to customers worldwide.

"To grow revenue and increase profit, package printers are looking for consistent, stable, repeatable print that delivers high impact results on the store shelf," said Vic Stalam, Director of Market Segments and Vice President, Packaging Products, Kodak's Graphic Communications Group. "This agreement with MacDermid will make it easier for our customers to access a complete digital solution including workflow, proofing, imaging and plates to exceed expectations."

www.kodak.com

Calendar of Events

2007 TLMI Technical Conference
September 4 - 6, 2007
The Fairmont Chicago
Chicago, IL

.....
2007 TLMI Annual Meeting
October 21 - 24, 2007
The Fairmont Orchid, Hawaii
The Kohala Coast, HI

.....
2008 TLMI Converter Meeting
March 5 - 9, 2008
The Marquis Los Cabos
Los Cabos, Mexico

.....
2008 TLMI Annual Meeting
October 19 - 22, 2008
The Breakers
Palm Beach, FL

The TLMI ILLUMINATOR is published bimonthly by the Tag and Label Manufacturers Institute, Inc. Suite 295, 40 Shuman Blvd., Naperville, IL 60563. Telephone: 630-357-9222. All rights reserved. © 2007.

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Please note: Information in the product news section is based on statements provided by vendors or trade publications. Publication in the ILLUMINATOR does not constitute endorsement or recommendation by TLMI.

For your files: Latest update on State Do Not Mail Registry Bills

To date in 2007, legislation has been introduced in 14 states that would create state-run do not mail registries. DMA is actively working with state business groups and communicating with legislators about the importance of direct mail for consumers, businesses and the economy. The following is a summary of the current state bills.

Arkansas: Arkansas H 2725 would prohibit the practice of sending unwanted mail solicitations and to establish a Do Not Mail Registry to be administered by the state's Attorney General. The bill was referred to the House City, County & Local Affairs Committee. The bill was withdrawn by the sponsor on March 19, 2007.

Colorado: H. 1303 directs Colorado's Public Utilities Commission to contract with a designated agent to maintain a Do Not Mail database listing postal patrons who do not wish to receive "junk mail." The bill was referred to the House Business Affairs and Labor Committee. On March 1, 2007, its sponsor postponed the bill indefinitely.

Connecticut: S. 1004 creates a restricted mailing registry, modeled after the state's Do Not Call list in order "to greatly reduce unsolicited junk mail and reduce the waste generated by the printing of materials unwanted by recipients." The bill was referred to the General Law Committee. A hearing was held February 13. H. 6881 allows "consumers to join a 'no-junk mail registry' to reduce unwanted mail solicitations and waste." The bill was also referred to the General Law Committee.

Hawaii: S. 908 provides for the establishment of a state Do Not Mail Registry and requires the Department of Commerce and Consumer Affairs "to work with postal authorities and private entities to ensure that persons on [the] registry do not receive unwanted solicitations." The bill was referred to the Committee on Commerce, Consumer Protection and Affordable Housing, the Judiciary Committee, and the Committee on Ways and Means.

Maryland: S. 548 would require the Division of Consumer Protection "to establish and provide for the operation of a restricted mailing registry; requiring a person that sends specified solicitations to specified consumers to purchase the registry and updates to the registry from the Division; prohibiting a person from sending specified solicitations to specified consumers after a specified period of time." The bill was referred to Senate Committee on Finance. A hearing had been scheduled for Wednesday, February 28, 2007. Prior to the hearing, the bill's sponsor requested that the bill be withdrawn from the hearing.

Michigan: H. 4199 directs the Public Service Commission to establish a Do Not Mail list of residents who have indicated they do not wish to receive mail solicitations. The bill requires mail solicitations to include the full name of the entity for whom the communication was mailed and a telephone number. The bill was referred to the House Committee on Commerce.

Missouri: H. 542 would require the state's attorney general to "establish and provide for the operation of a database to compile a list of mailing addresses of residents [who are 65 years old or more and] who object to receiving solicitations."

Montana: H. 718 requires the attorney general to establish and administer a database containing a list of mailing addresses of residents who object to receiving solicitations. The bill was referred to the House Judiciary Committee. On February 22, 2007, this bill was tabled at the request of the sponsor.

New Jersey: A. 4119 would establish a do not mail registry to be maintained by the Division of Consumer Affairs. The bill has been referred to the assembly's consumer affairs committee.

New York: A. 2520 directs the Consumer Protection Board to establish and maintain a Do Not Mail/E-Mail State Registry listing consumers who do not wish to receive unsolicited direct mail marketing

materials. The bill was referred to the Committee on Consumer Affairs and Protection. S. 1403 directs the Consumer Protection Board to establish a registry of consumers who do not want to receive unsolicited direct mail marketing. The bill also directs the board to provide a way for consumers to register via a toll-free telephone number. The bill was referred to the Consumer Protection Committee.

Rhode Island: RI H 6190 directs the Public Utilities Commission to contract with a designated agent to maintain a Do Not Mail database listing postal patrons who do not wish to receive junk mail. The bill was referred to the House Constituent Services Committee.

Texas: HB 901 directs the state attorney general to establish a Do Not Mail list of residents who have indicated they do not want unsolicited mail solicitations that are applications for loan or credit, sweepstakes or other prize promotions, or communications encouraging the purchase or rental or investment in property, goods, or services if any of those contain the consumer's identifying information as defined in the state penal code. The bill was referred to the Business and Industry Committee. A hearing on the bill was held on Tuesday, February 27, 2007. At the present time, the sponsor has indicated that he is revising the bill.

Vermont: VT H 409 directs the state Attorney General to establish a Do Not Mail registry for residents who object to receiving solicitations. A solicitation is defined as any communication via mail for the purpose of encouraging the purchase or rental of, or investment in, property, goods, or services.

Washington: H. 1205 direct the attorney general to establish and maintain a Do Not Mail Registry. The bill was referred to the Committee on Commerce and Labor. S. 5719 direct the attorney general to establish and maintain a Do Not Mail Registry. The bill was referred to the Committee on Consumer Protection and Housing. A hearing was held February 8.

TLMI CONVERTER MEETING 2007. NAPLES, FL.



Be known by the company that you keep.

